

Distinctive. Choice.



Jardine Lloyd Thompson Sdn Bhd

Company Profile



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In Asia since 1836.



Expert ise

Our technical abilities span a wide and diverse range of industries and insurance markets. When required and as our clients' needs dictate, our thinking goes beyond the traditional boundaries of insurance. This enables us to design sophisticated programmes and innovative risk management solutions tailored to meet clients' needs in the most cost-effective manner.

The JLT Network™ is the second largest
global broker network.



About Jardine Lloyd Thompson Sdn Bhd



Jardine Lloyd Thompson Sdn Bhd, formerly known as Kris Jardine Insurance Services Sdn Bhd, has operations dating back to 1981. We were renamed as Jardine Lloyd Thompson Sdn Bhd in August 2001 following the merger of Jardine Insurance Brokers with Lloyd Thompson, a London Market insurance and reinsurance broker.

JLT Malaysia is a licensed insurance and takaful broker and a member of the Malaysian Insurance and Takaful Brokers Association.

We operate from Kuala Lumpur with a total staff of more than 45 professionals serving Malaysian and multinational clients. Our broking and account servicing teams are proficient in all classes of insurance and reinsurance. They have wide experience in designing, marketing and administering complex local and regional programmes.

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We have a reputation for hiring and retaining the best talent. We are dedicated to providing service excellence and to fostering effective partnerships within the broking, insurance and reinsurance industries, for the benefit of our clients.

Our dedicated claims executives are recognised as among the best in the market. They are integral to our client service delivery – they provide ongoing claims management services as well as aggressive third-party recoveries.

JLT Malaysia works closely with our JLT Asia specialist business units on a "one profit centre" basis to ensure a seamless and complete solution to our client's insurance and risk management requirements.

Partnership

for benefits & results



JLT Malaysia is a licensed insurance and takaful broker and a member of the Malaysian Insurance and Takaful Brokers Association.

About JLT

Asia Presence

Jardine Lloyd Thompson (JLT) Asia, a subsidiary of JLT Group, is a market leader in insurance and reinsurance broking, risk management and consultancy services.

Our operations in Asia date back to 1836. Today, JLT Asia is one of the most experienced brokers in the region, with more than 700 staff across 12 locations in Asia – China, Hong Kong, Indonesia, Japan, Korea, Malaysia, Macau, Philippines, Singapore, Taiwan, Thailand and Vietnam.

JLT Asia's extensive in-depth knowledge of regional markets, as well as political, business and legal environments, combined with our thorough understanding of local cultures and languages, make us an ideal partner to Asian corporations across all sectors.

Integrity is a hallmark of the JLT organisation. We believe that our quality and compliance regimes are among the most thorough in the industry.

JLT Group/JLT International Network

The JLT Group is a world leader in insurance and reinsurance broking, risk management advice, employee benefits administration and consultancy.

Quoted on the London Stock Exchange, JLT operates out of more than 100 offices in over 35 countries and employs more than 6,000 personnel. The JLT International Network includes independent brokers in 85 countries, bringing the strength of our network to more than 120 countries. We are the largest European-headquartered company providing these services.

Through market-leading industry knowledge and expertise in specialist fields, we are able to provide solutions to some of the world's largest companies, small & medium enterprises, private individuals and public organisations.

Through the JLT International Network, we are able to offer comprehensive general insurance broking services in more than 120 countries. The core of the network is owned by JLT, who have offices in most of the developed world including 14 of the world's top 20 economies.

JLT Asia's extensive in-depth knowledge of regional markets makes us an ideal partner to Asian corporations across all sectors.

Jardine Matheson

With its broad portfolio of market-leading businesses, the Jardine Matheson Group is an Asia-based conglomerate with extensive experience in the region.

Employing over 280,000 people, Jardine Matheson are leaders in the fields of engineering and construction, transport services, motor trading, property, retailing, restaurants, hotels and insurance broking. Through our relationship with the Jardine Matheson Group, JLT has access to the skills and resources of one of Asia's longest established and most successful businesses.



Our regional network includes 17 offices and representatives in major cities across Asia.

Solutions and Expertise

Aviation

JLT is one of the top three aviation insurance brokers in the world, with a more than 23% share of the global market (excluding the US) and a 26% share in the Asia-Pacific. With more than 130 aviation practitioners around the world, handling both the insurance and reinsurance practices, JLT has managed to recruit some of the top talents within the aviation broking sector, and our market share is continuing to grow, due to our commitment to providing quality counsel and dedicated service.

Our philosophy is to create long-term partnerships with our clients and to deliver insurance solutions based on a thorough understanding of their business objectives and strategies.

Our expertise and product/service propositions include:

- Claims negotiation and settlement
- Marketing and broking
- Market security
- Policy wordings and contract view
- Programme review and design
- Research and development
- Transactional process and documentation

We cover the following sectors:

- Airlines
- Airports
- Airports service companies
- Air traffic control
- General aviation operators
- Helicopter operators
- Leasing companies
- Product manufacturers
- Repair and service companies



Construction

JLT acts as consultant and insurance broker to many of the world's largest construction companies and project developers. In addition to arranging covers for some of the largest construction projects, we are also market leaders in delivering solutions for project finance and public/private partnership transactions.

The following products can be arranged on either an annual or project-specific basis, responding to each client's unique requirements, using either traditional structures, large self-insured retentions or captive based solutions:

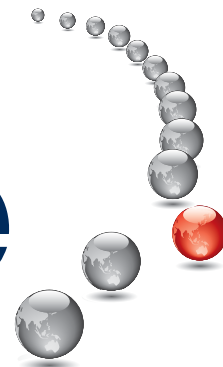
- Bonds
- Construction All Risks/Builders' Risks
- Contractual Risk Reviews
- Contract Risk Flow Reviews/Advice
- Delay in Start-Up
- Due Diligence/Mergers & Acquisitions
- Employers' Liability/Workmen's Compensation
- Lenders/Bank Advisory
- Professional Indemnity
- Project Cargo



Solutions and Expertise

Excellence

in practical & technical solutions



Employee Benefits

We are one of the region's foremost providers of Employee Benefits solutions. Our clients include some of Asia's largest employers. For many years, the Asian market has been poorly served with a limited understanding of the issues that Asian employers face.

JLT Asia's approach however, is to understand the unique needs that each individual customer faces and provide comprehensive advice on how benefit schemes can be adjusted to suit their needs. Beyond this, we will conduct periodic reviews and analyses of benefit levels to ensure that the programme remains adequate and competitive. Where appropriate, we will propose alternative risk management schemes.

JLT Asia's products and solutions in this area are among the most comprehensive in the region:

- Benefits Administration
- Claims Monitoring/Management
- Consulting, Advice & Design
- Flexible Benefits
- Healthcare
- Harmonisation - mergers & acquisitions
- Review and Benchmarking
- Worker Injury Risk Management (WIRM®)

In designing Employee Benefits programmes, we review local and, when appropriate, international trends, as well as client-specific requirements.



Energy & Industry Risks

JLT is one of the largest risk solutions providers for the energy sector in the region. We pride ourselves on our ability to assess the impact of industry changes and create or adapt insurance and risk solutions to ensure that the extent of protection addresses the specific requirements of our clients' businesses. In addition, our strong global reputation in producing quality results in the Energy sector increases our credibility and negotiating strength.

Our clients, who are involved in very large value investments in Asia, protect these investments through our comprehensive range of services in the following sectors:

Offshore	Heavy Industries
<ul style="list-style-type: none"> • Oil and gas upstream • Offshore construction • Rig building/FPSOs 	<ul style="list-style-type: none"> • General Industrial Property • Plastics • Pulp and Paper • Steel
Onshore/Power	
<ul style="list-style-type: none"> • Oil and gas downstream • Operational power • Petrochemicals 	

Solutions and Expertise

Major Corporate Risks

Our Major Corporate Risks teams across Asia have extensive experience in negotiating and placing sophisticated insurance and reinsurance programmes, particularly for companies with high risk or catastrophe peril exposures that test the limits of insurance market capacities. Where appropriate we work closely with our strong international network, to ensure that each placement benefits from comprehensive policy coverage at competitive premium terms.

Our expertise covers all the major operating risks of companies, enabling us to protect their assets, liabilities, and revenue streams:

- Business Interruption (including Contingent Business Interruption)
- Employees’ Compensation/Employers’ Liability
- Machinery Breakdown/Loss of Profit
- Property All Risks
- Public/Products Liability

Marine

We are one of the most experienced insurance intermediaries in the region for the marine sector, serving premier corporations, major international ship owners and operators. We have a broad range of traditional marine products backed by our in-depth knowledge, superior marketing skills and an unrivalled claims service. We have excellent relationships with both mutual and fixed premium insurers all over Asia, Europe and the USA. This enables us to accommodate fully the complex risk transfer, risk finance and reinsurance requirements of the industry and their insurers, and structure sophisticated programmes on very competitive, favourable terms, using quality insurers.

Our products and services include:

- Bulk Oil/Commodities
- Business Interruption (Loss of Hire)
- Freight Legal Liabilities
- Heavy Lift Covers
- Hull & Machinery and ancillary interests
- Mortgagees’ Interest coverages
- Port/Terminal Operators Liabilities
- Project Cargo/Delay in Start up
- Protection & Indemnity (P&I)
- Shipyard Risks
- Stock Throughput
- Tow Risks
- War Risks



Professional & Executive Risks (ProEx)

Malaysian businesses face many challenges in managing the rising exposures emerging from changes in the economy, legal environment, increased competition and shareholder pressures. Corporate governance and operational risk management are today vital corporate issues that need to be effectively addressed.

JLT’s Professional & Executive Risks (ProEx) team is at the forefront of these critical areas, providing not only transactional broking services but also creative structures to mitigate, transfer and finance risks and strategically enhance the value of business growth. Our team comprises senior financial risk specialists supported by professionals, skilled in the following areas:

- Basel II consultancy
- Crime Insurance
- Cyber Risks
- Directors and Officers Liability
- Mortgage Indemnity
- Political Risk Insurance
- Professional Indemnity
- Project Finance and Structured Trade Finance
- Trade Credit Insurance

Efficiency

in cost



Solutions and Expertise

Team work

to leverage the
best expertise



Risk Management

A holistic, enterprise-wide approach to risk management is one of the key enablers to effectively managing uncertainty and volatility in the business world. A well-defined and comprehensive programme allows an organisation to take on additional risks and explore new opportunities to increase profitability and enhance shareholder value.

JLT Asia offers a broad suite of Enterprise Risk Management consultancy services to manage all forms of risks faced by organisations. We adopt a partnership approach and provide continuous risk assessment, re-evaluation and management of risks, enabling our clients to maintain their competitive edge.

Our products and services include:

- Competitive Threats
- Corporate Governance
- Information Systems
- Operational Failure
- Organisational Responsiveness
- Reputation Damage
- Risk Control and Mitigation
- Risk Identification Models
- Worker Injury Risk Management (WIRM®)

Interactive Technology Solutions

One of JLT's unique value propositions is JLT Interactive (JLTi) — a suite of web-based insurance and risk management software solutions. Large enterprises around the world in a wide range of industries, from construction and energy to consumer goods and food services, leverage our flagship suite of softwares to improve the efficiency of their insurance operations and to enhance their management of enterprise risk.

Highly flexible and scalable, Interactive solutions can be deployed easily and quickly across any organisation with no need for installation on individual PCs. Everything resides on JLTi's hosting servers, protected by comprehensive security. All system upgrades and bespoke modifications are applied centrally, ensuring instant access to the latest tools and information. This results in convenient access, anytime, anywhere in the world.

The JLTi suite includes the following products:

- **iRIS** — facilitates risk assessment, monitoring, management and aggregation to give companies their full risk picture and thereby, increased control over their risks. Its multi-user, multi-currency platform is ideally suited for the diverse language and geographic needs of Asia's insurance buyers.
- **iCLAIMS** — simplifies and streamlines the entire claims submission, monitoring and resolution process, allowing companies to enhance service levels, reduce the time and cost of claims management, improve claims resolution negotiation and improve overall management and control of claims.
- **iCOVER** — enables companies with an agreed insurance facility to purchase insurance or record a transaction and receive the required documentation directly and immediately.

Our team's breadth and depth of experience means that we are able to give our clients the assurance of a full team looking after their interests.

Key Contacts at JLT Malaysia

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